



# Higher Accounting Assignment Assessment task – OrthoBeds

## **Finalised Marking Instructions**

 $\ensuremath{\mathbb{C}}$  Scottish Qualifications Authority 2024

## Marking instructions

In line with SQA's normal practice, the following marking instructions for the Higher Accounting assignment are addressed to the marker. They will also be helpful if you are preparing candidates for course assessment.

Candidates' evidence is submitted to SQA for external marking.

### General marking principles

Always apply these general principles. Use them in conjunction with the specific marking instructions, which identify the key features required in candidates' responses.

- a Always use positive marking. This means candidates accumulate marks for the demonstration of relevant skills, knowledge and understanding; marks are not deducted for errors or omissions.
- b If a candidate response does not seem to be covered by either the principles or specific marking instructions, and you are uncertain how to assess it, you must seek guidance from your team leader.
- c Candidates gain marks for showing workings and demonstrating that they have followed accounting processes, even when they present incorrect figures.

#### d Treatment of errors

The specific marking instructions provide guidance on the treatment of errors such as extraneous items, arithmetical errors and consequential errors.

#### e Layouts

The specific marking instructions provide layouts for illustrative purposes only. Do not penalise candidates for using appropriate alternative layouts.

#### f Consequential errors

You must take into account consequential errors. Candidates must receive marks for following the correct accounting processes and using the correct spreadsheet formulae.

#### g +/- rule

You should check both statements before awarding marks for correct entry of Trial Balance items, as they can only appear once.

#### h Formulae

Candidates may use a variety of different formulae to solve problems and provide the information needed in the spreadsheet. Award marks where a formula provides the correct answer. The formula in the specific marking instructions is not the only way to achieve the correct answer.

#### i **Printouts**

Each task clearly provides printing requirements. Where a printout for a task is missing, award marks for the correct information on any available alternative printout.

Task 1(a)				Code	Marks	Max mark	Additional Guidance
Manufacturing Account of OrthoBeds for the year ende	ed 31 Decei	nber Year 3	<b>イ</b>			18	
	£000	£000					
Opening Inventory of Raw Materials		60		А			
Add Purchases of Raw Materials		850		В			
Add Carriage In on Raw Materials		15		в	1		
Add curriage in on haw matchais		925		5			
Less Closing Inventory of Raw Materials		45		A	1		
Cost of Raw Materials Consumed ✓		45 880		A	· ·		
Cost of Naw Materials Consumed •		000					
Add Direct Costs							
Direct Manufacturing Wages (300*75%)	225				1		If direct costs or factory overheads are
Rovalties	15			с	1		deducted but indicated as added, treat as
Prime Cost 🗸	1.5	1,120		C			arithmetical error
		1,120					
Add Factory Overheads							
Indirect wages (300*20%)	60				1		If factory overheads are subtracted, award
Factory supervisor salaries	74			С	1		marks where possible and do not award
Factory heat and light (150*80%)	120			-	1		Profit on Manufacture
Factory rent (30/15*12) * 50%	12				1		
Factory insurance (54+6)*3/4	45				1		If Factory Machinery (Cost) is included, do
Depreciation on factory machinery (320-200)*25%	30	341			1		not award Depreciation on Factory
		1,461					Machinery
Add Opening Inventory of Work in Progress		75		D			
Add Opening Inventory of work in Frogress		1,536		U			
Less Closing Inventory of Work in Progress		42		D	1		
Factory Cost of Production ✓		1,494		U	1		
Add Profit on Manufacture		506		E			If Profit on Manufacture is labelled but is
Wholesale/Market Value of Finished Goods ✓		2,000		E	1		If Profit on Manufacture is labelled but is negative still award the mark
molesale/market value of r misited boods v		2,000		L.			
Headings, labels, arithmetic, no extraneous					1		
Income Statement of OrthoBeds for the year ended 31	December	Year 3 🗸					
	£000	£000	£000				
Sales Revenue	2000	2000	2,460	F			If any item repeated across both
			_,	-			statements do not award in correct
Less Cost of Sales							statement
Opening Inventory of Finished Goods		135		G			
Add Wholesale/Market value of Finished Goods		2,000		F	1		
		2,135					
Purchases of Finished Goods	105			Н			If Factory Cost of Production is included
Less Purchases Returns of Finished Goods	15			Н	1		instead of Market Value, award 1 mark
		2,225					consequentially, provided it is the final
Less Closing Inventory of Finished Goods		120		G	1		figure shown in the Manufacturing Account
		2,105					
Warehouse wages (300*5%)	15				1		If Carriage Out is included, do not award
Warehouse rent (30/15*12)*25%	6	21			1		1st available mark
Cost of Sales			2,126				
Gross Profit 🗸			334				
Headings, labels, arithmetic, no extraneous					1		
Task 1(b)							
Task 1(b) Royalties refer to payments made to a business for the ri	ght to use t	heir assets o	r intellectual	nropert	Vegan	atent	1
Task 1(b) Royalties refer to payments made to a business for the ri	ght <u>to use</u> t	heir assets o	r intellectual	propert	y eg a pi	atent.	1

Task 2 - Value View					Marks	Max mark
Name						1 - data
SALARIES						
Canteen Supervisor	£35,000					
Cooks	£27,000		Number of cooks	2		
WAGES - KITCHEN ASSISTANTS						
Basic pay per hour	£12		Basic hours	35	✓	
Overtime rate per hour	£24		Overtime hours	5	✓	
Number of kitchen assistants	3					
Kitchen Equipment cost	£150,000		Number of weeks canteen operational	52	✓	
Estimated life - years	10	✓	Estimated number of meals per week	2,500	✓	
Residual value	£10,000	✓	Estimated number of meals per year	130,000		
Service costs per 20,000 meals	£850	✓				
Food and beverages per week	£2,450	✓				
Cleaning, laundry and miscellaneous per quarter	£930	✓				
Consumables per meal	£0.04	✓		For all data		1
Service Cost Statement for Staff Canteen						
Rent	£1,500					
Renovation costs	£18,750					
Depreciation	£14,000					
Salaries	£89,000					
Wages	£82,800					
Service costs	£5,525					
Administrative costs	£3,105					
Food and beverages	£127,400					
Cleaning, laundry and miscellaneous	£3,720					
Consumables	£5,200					
Total Annual Cost	£351,000					
Cost per meal	£2.70					

	А	В	C	D	E	F
1	Task 2 - Formula View	If cell reference	ce available, this <u>must</u> be used within all formulae		Marks	Max Mark
2	Name					12 - formulae
3						
4	SALARIES					
	Canteen Supervisor	35000				
6	Cooks	27000	Number of cooks	2		
7						
	WAGES - KITCHEN ASSISTANTS					
	Basic pay per hour		Basic hours	35		
-	Overtime rate per hour 🖌	=B9*2	Overtime hours	5		
	Number of kitchen assistants	3				
12						
	Kitchen Equipment cost	150000	Number of weeks canteen operational	52		
	Estimated life - years	10	Estimated number of meals per week	2500		
	Residual value	10000	Estimated number of meals per year	=D13*D14		
16				For both B10 and D15	1	
	Service costs per 20,000 meals	850				
		2450				
		930				
	Consumables per meal	0.04				
21						
	Service Cost Statement for Staff Canteen		Additional Guidance			
	Rent	=6000*25%			1	
	Renovation costs	=(150*500)*25%	Rent is consequential on Warehouse Rent (£6,000) from Task 1a		1	
	Depreciation	=(B13-B15)/B14			1	
26	Salaries	=B5+(B6*D6)			1	
1						
27	Wages	=(B11*B9*D9*D13)+(B11*B10*D10*48)	Do not award mark if 52 is referred to as a number instead of cell reference D13		1	
28	Service costs	=D15/20000*B17			1	
	Administrative costs	=IF(B27>50000,B27*3.75%,B27*2%)	=IF(B27<=50000,B27*2%,B27*3.75%)		1	
	Food and beverages	=B18*D13	Accept the above alternative IF statement		1	
	Cleaning, laundry and miscellaneous	=B19*4			1	
	Consumables	=B20*D15			1	
33	Total Annual Cost	=SUM(B23:B32)				
34						
35	Cost per meal	=B33/D15			1	

Task 3										
							Marks	Max mark	Additional guidance	
		<i>.</i>						23		
(a) (i)	Machine hours par unit	Classic 4	Signature 5	Comfort				2		
	Machine hours per unit	4 2,000	880	600						
	Year 3 Sales units Machine hours	8,000	4,400	3,600	16,000		2		All or nothing	
	Machine hours	0,000	4,400	5,000	10,000		-			
(a) (ii)		Classic	Signature	Comfort				6		
	Selling Price per unit (bed)	£895	£1,295	£1,895						
	Less Variable Costs:									
	Material Cost per unit	£206	£528	£740			1	row		
	Labour Cost per unit	£80	£112	£144				row		
	Variable Overheads	£25	£35	£45			1	row		
	Variable costs per unit	£311	£675	£929						
	Contribution per unit	£584	£620	£966			3	row	1 mark per CPU	
(a) (iii)	Units sold	2,000	880	600				2		
	Contraction of the second s	64 440 000	CE 45 (00	6570 (00	c2 202 200		1			
	Contribution Less Fixed Costs	£1,168,000	£545,600	£579,600	£2,293,200 £500,000	7	1			
	Total Profit				£1,793,200		1			
					21,795,200	-				
(b)(i)	Machine hours at full capacity	16,000/80x100			20,000		1	1	Consequential to 1(a)(i)	
(-)()		.,			,					
(b)(ii)			Signature	Comfort				4		
	Contribution per unit	£584	£620	£966						
L	Machine hours	4	5	6					1 mark as CDUU	
<u> </u>	Contribution per machine hour Order of priority	£146 2	£124 3	£161			3	row	1 mark per CPMH	
	Order of priority Demand	2,500	3 1,500	1,200			1			
		2,500	1,500	1,200						
(b)(iii)		Quantity	Mc Hrs per unit	Total Hours	Hours remaining	3		2	If Order of Priority is not	
	Hours available at full capacity				20,000				shown but applied	
	Hours allocated to Comfort	1,200	6	7200	12,800		- 1		correctly in (b) (iii), then	
	Hours allocated to Classic	2,500	4	10000	2,800	L	1		award one mark for new	
	Signature (2,800/5)	560					1		order of priority in (b)(ii)	
(b)(iv)		Classic	Signature	Comfort				2		
(0)()								-		
	Contribution	£1,460,000	£347,200	£1,159,200	£2,966,400		1			
	Less Fixed Costs				£515,000	7				
	Profit				£2,451,400		1			
(C )		Classic	Signature	Comfort	Special Order					
-	Selling Price				£1,745			4		
	Variable cost per unit Contribution per unit	£584	£620	£966	£929 £816		- 1			
		LJ04	1020	L700	LOID					
	Machine hours	4	5	6	6					
	Contribution per machine hour	£146	£124	£161	£136	7	1			
						_			If candidate indicates hours	
	Order of priority	2	4	1	3	-			for lowest contribution per hour product (Signature) fro	
									(ii), award mark	
									(ii), award mark	
	OrthoBeds should accept the special order	(1)					1		(ii), award mark Only award marks if calcula	
							1		(ii), award mark Only award marks if calcula considers the limited hours	
	The contribution per machine hour is grea	ter than Signature (	1)				1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
		ter than Signature (	1)				1		(ii), award mark Only award marks if calcula considers the limited hours	and
	The contribution per machine hour is grea The profit increases by accepting the spec	ter than Signature (	1)				1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea	ter than Signature (	1)				1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units	ter than Signature ( ial order (1)	1) Contribution per uni	t		£285,600	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR	ter than Signature ( ial order (1) 350 units x £816 (1)	Contribution per uni			£285,600	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 uni				£285,600	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours	ter than Signature ( ial order (1) 350 units x £816 (1)	Contribution per uni				1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour	Contribution per uni			£285,600 £5,000 £280,600	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature:	Contribution per uni its x 6 hours) x £136	Contribution per		£5,000 £280,600	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl	Contribution per uni its x 6 hours) x £136 hine hours) 420 units	Contribution per		£5,000	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less Delivery Costs Less of Contribution due to reduced u Contribution based on units	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature:	Contribution per uni its x 6 hours) x £136 hine hours) 420 units	Contribution per		£5,000 £280,600	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour mits of Signature: (2,100 hours/5 macl Contribution per un	Contribution per uni its x 6 hours) x £136 its hine hours) 420 units	Contribution per		£5,000 £280,600	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour mits of Signature: (2,100 hours/5 macl Contribution per un	Contribution per uni its x 6 hours) x £136 hine hours) 420 units	Contribution per		£5,000 £280,600 £260,400	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour mits of Signature: (2,100 hours/5 macl Contribution per un	Contribution per uni its x 6 hours) x £136 its hine hours) 420 units	Contribution per		£5,000 £280,600	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour mits of Signature: (2,100 hours/5 macl Contribution per un	Contribution per uni its x 6 hours) x £136 its hine hours) 420 units	Contribution per		£5,000 £280,600 £260,400	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on machine hours Increase in Profit	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour mits of Signature: (2,100 hours/5 macl Contribution per un	Contribution per uni its x 6 hours) x £136 its hine hours) 420 units	Contribution per		£5,000 £280,600 £260,400	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macL Contribution per un 2,100 hours x £124 (	Contribution per uni ts x 6 hours) x £136 ine hours) 420 units t Contribution per mac	Contribution per Contribution per x E620 hine hour	Special Order	£5,000 £280,600 £260,400 £260,400	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macL Contribution per un 2,100 hours x £124 (	Contribution per uni ts x 6 hours) x £136 ine hours) 420 units t Contribution per mac	Contribution per Contribution per x E620 hine hour	Special Order £1,745	£5,000 £280,600 £260,400 £260,400	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macL Contribution per un 2,100 hours x £124 ( Classic	Contribution per uni ts x 6 hours) x £136 hine hours) 420 units it Contribution per mac Signature	Contribution per Contribution per K E620 Kine hour Comfort	£1,745 £929	£5,000 £280,600 £260,400 £260,400	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macL Contribution per un 2,100 hours x £124 (	Contribution per uni ts x 6 hours) x £136 ine hours) 420 units t Contribution per mac	Contribution per Contribution per x E620 hine hour	£1,745	£5,000 £280,600 £260,400 £260,400	· · · · · · · · · · · · · · · · · · ·		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( Classic £584	Contribution per uni its x 6 hours) x £136 nine hours) 420 units it Contribution per mac Signature £620	Contribution per × £620 hine hour Comfort £966	£1,745 £929 £816	£5,000 £280,600 £260,400 £260,400	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macL Contribution per un 2,100 hours x £124 ( Classic	Contribution per uni ts x 6 hours) x £136 hine hours) 420 units it Contribution per mac Signature	Contribution per Contribution per K E620 Kine hour Comfort	£1,745 £929	£5,000 £280,600 £260,400 £260,400	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( Classic £584	Contribution per uni its x 6 hours) x £136 nine hours) 420 units it Contribution per mac Signature £620	Contribution per × £620 hine hour Comfort £966	£1,745 £929 £816	£5,000 £280,600 £260,400 £260,400	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less Delivery Costs Less Delivery Costs Less Delivery Costs Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macL Contribution per un 2,100 hours x £124 ( 2,100 hours x £124 ( Classic £584 4 £146	Contribution per uni its x 6 hours) x £136 ine hours) 420 units it Contribution per mac Signature £620 5	Contribution per × £620 hine hour Comfort £966 6	£1,745 £929 £816 6 £136	£5,000 £280,600 £260,400 £260,400	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less Delivery Costs Less Delivery Costs Less Delivery Costs Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours	ter than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( Classic £584 4	Contribution per uni its x 6 hours) x £136 ine hours) 420 units it Contribution per mac Signature £620 5	Contribution per × £620 hine hour Comfort £966 6	£1,745 £929 £816 6	£5,000 £280,600 £260,400 £260,400	1		(ii), award mark Only award marks if calcula considers the limited hours order of priority based on	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours Contribution per machine hour Order of priority	Er than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( 2,100 hou	Contribution per uni its x 6 hours) x £136 ine hours) 420 units it Contribution per mac Signature £620 5 £124 4	Contribution per Contribution per K £620 Kine hour Comfort Comfort 6 6 1 1 1	£1,745 £929 £816 6 £136 3	£5,000 £280,600 £260,400 £260,400	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours Contribution per machine hour Order of priority Machine hours allocated	Log           ter than Signature (ial order (1)           350 units x £816 (1)           350 units x £816 (1)           2,100 hours (350 un           machine hour           nits of Signature:           (2,100 hours/5 mach           Contribution per un           2,100 hours x £124 (           Classic           £584           4           £146           2           10,000	Contribution per uni its x 6 hours) x £136 inine hours) 420 units it Contribution per mac Signature £620 5 £124 4 700	Contribution per x £620 hine hour Comfort £966 6 £161 1 7,200	£1,745 £929 £816 6 £136 3 2,100	£5,000 £280,600 £260,400 £260,400	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours Contribution per machine hour Order of priority	Er than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( 2,100 hou	Contribution per uni its x 6 hours) x £136 ine hours) 420 units it Contribution per mac Signature £620 5 £124 4	Contribution per Contribution per K £620 Kine hour Comfort Comfort 6 6 1 1 1	£1,745 £929 £816 6 £136 3	£5,000 £280,600 £260,400 £260,400	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours Contribution per machine hour Order of priority Machine hours allocated Units Produced	Er than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour achine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £125 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £125	Contribution per uni ts x 6 hours) x £136 inine hours) 420 units t Contribution per mac Signature £620 5 £124 4 700 140	Contribution per × £620 hine hour Comfort £966 6 £161 1 7,200 1,200	£1,745 £229 £816 6 £136 3 2,100 350	£5,000 £280,600 £260,400 £260,400 Total	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours Contribution per machine hour Order of priority Machine hours allocated	19           ter than Signature (ial order (1)           350 units x £816 (1)           350 units x £816 (1)           2,100 hours (350 un           machine hour           nits of Signature:           (2,100 hours/5 macL           Contribution per un           2,100 hours x £124 (           Classic           £584           4           £146           2           10,000	Contribution per uni its x 6 hours) x £136 inine hours) 420 units it Contribution per mac Signature £620 5 £124 4 700	Contribution per x £620 hine hour Comfort £966 6 £161 1 7,200	£1,745 £929 £816 6 £136 3 2,100	£5,000 £280,600 £260,400 £260,400	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and lour
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per machine hour Contribution per machine hour Order of priority Machine hours allocated Units Produced Total Contribution	Er than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hou	Contribution per uni ts x 6 hours) x £136 inine hours) 420 units t Contribution per mac Signature £620 5 £124 4 700 140	Contribution per × £620 hine hour Comfort £966 6 £161 1 7,200 1,200	£1,745 £229 £816 6 £136 3 2,100 350	<u>Ε5,000</u> <u>Ε280,600</u> <u>Ε260,400</u> <u>Ε20,200</u> Total <u>20,000</u> <u>Ε2,991,600</u>	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and lour
	The contribution per machine hour is grea The profit increases by accepting the spec Alternative method 1 Profit from Special Order: Contribution based on units OR Contribution based on machine hours Less Delivery Costs Less Delivery Costs Less loss of Contribution due to reduced u Contribution based on units OR Contribution based on units OR Contribution based on machine hours Increase in Profit Alternative method 2 Selling Price Variable cost per unit Contribution per unit Machine hours Contribution per machine hour Order of priority Machine hours allocated Units Produced Total Contribution Less Fixed Costs	Er than Signature ( ial order (1) 350 units x £816 (1) 2,100 hours (350 un machine hour nits of Signature: (2,100 hours/5 macl Contribution per un 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hours x £124 ( 2,100 hours x £125 ( 2,100 hou	Contribution per uni ts x 6 hours) x £136 inine hours) 420 units t Contribution per mac Signature £620 5 £124 4 700 140	Contribution per × £620 hine hour Comfort £966 6 £161 1 7,200 1,200	£1,745 £229 £816 6 £136 3 2,100 350	E5,000 E280,600 E280,600 E260,400 E20,200 Total 20,000 E2,991,600 520,000	1		(iii), award mark (iii), award marks if calcula considers the limited hours order of priority based on Contribution per Machine H	and Jour

#### Task 3(d)

### The benefits of decision making to a manufacturing business such as Orthobeds:

It helps to decide whether to accept or reject a special order. (1)

It helps to establish the quantity of each product to be produced to maximise profits (1), taking account of a limiting factor. (1)

It assists in establishing an order of priority when producing a range of products. (1)

It assists when deciding to make or buy a component. (1)

It assists when deciding on whether to retain or close a factory or branch. (1)

DO NOT ACCEPT generic responses eg it allows the business to plan ahead. DO NOT ACCEPT it highlights the products making the highest profit.

[END OF MARKING INSTRUCTIONS]

#### Max Mark

4